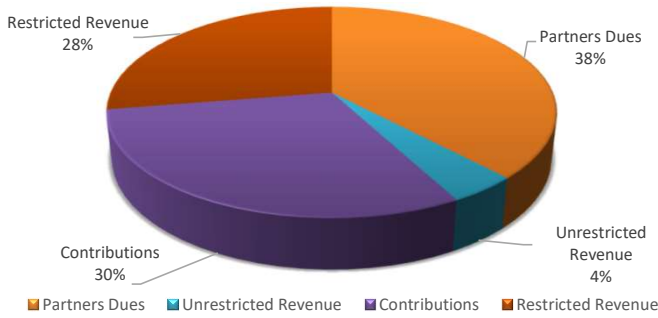
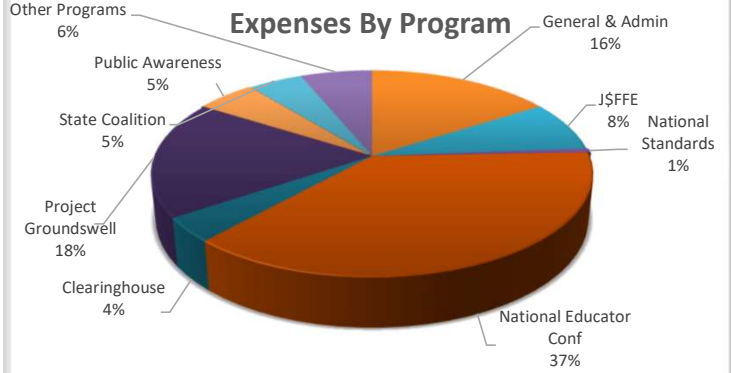


## Jump\$tart Dashboard December 31, 2021

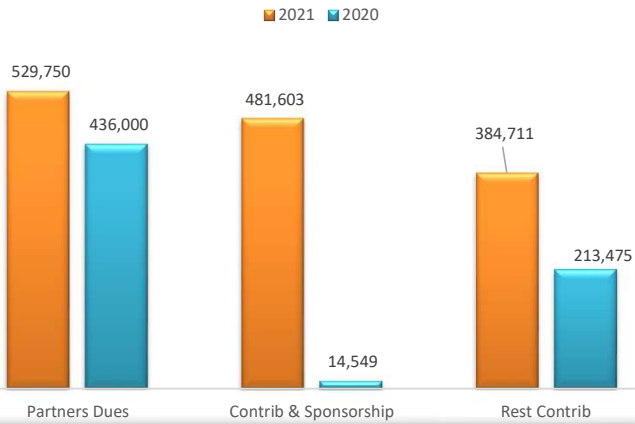
### Revenue By Program



### Expenses By Program



### Rev Comp: Current to Last year



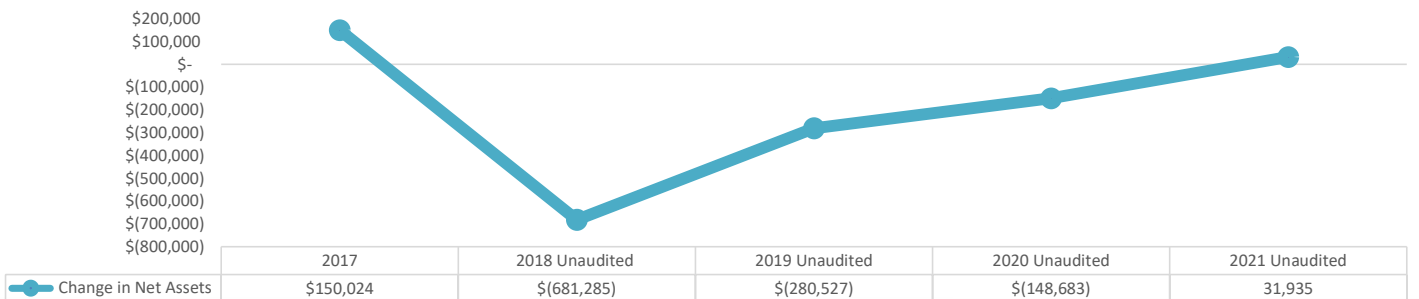
### Exp Comp: Current to Last Year



### 2021 SFP Compared to 2020 SFP



### 5 year Change in Net Assets Trend

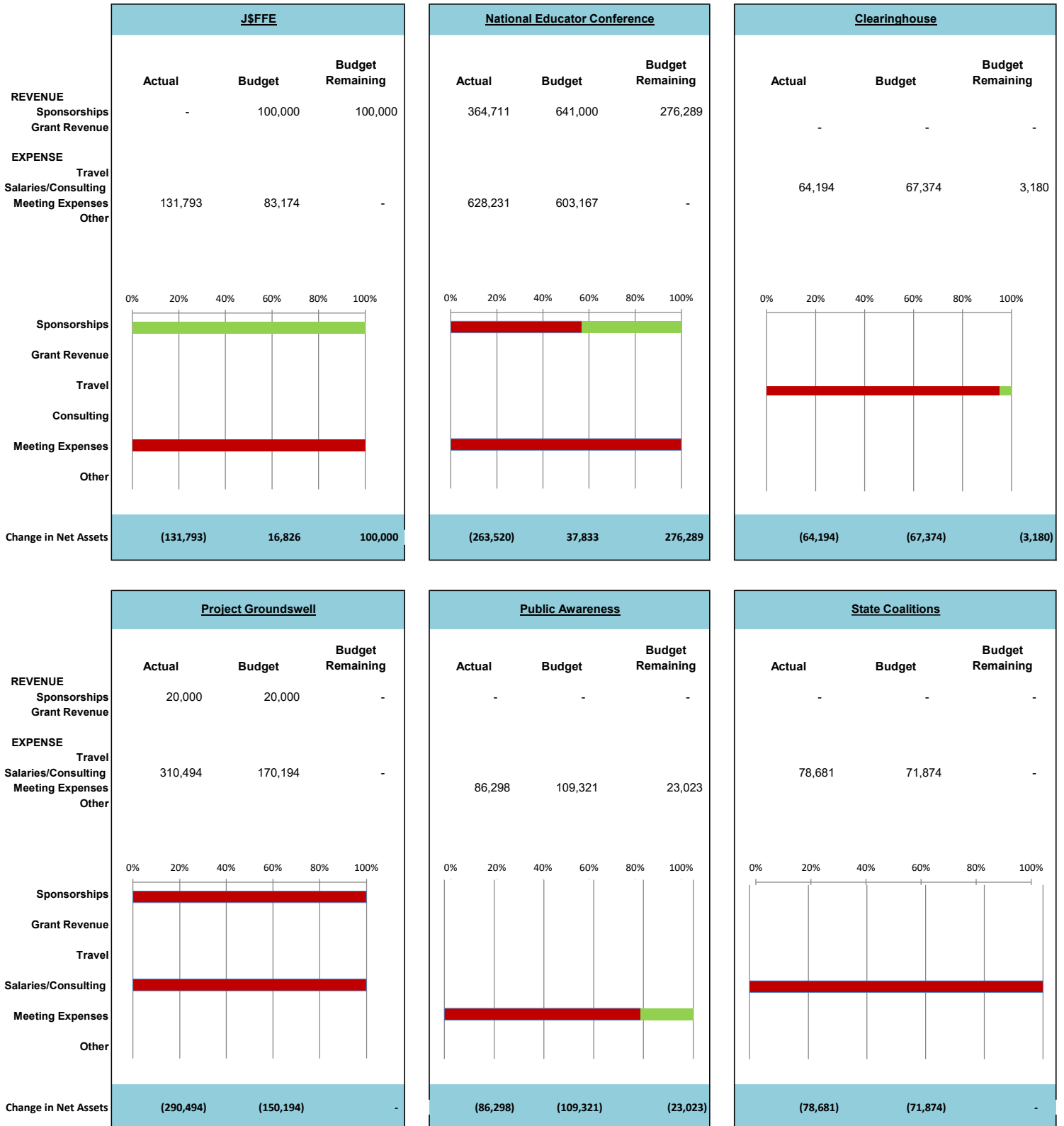


These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

## Jump\$<sup>start</sup>

### Status Charts of Major Programs

as of December 31, 2021



These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

Jump\$tart Coalition for Personal Financial Literacy  
 Comparative Statement of Financial Position  
 As of December 31, 2021

	<u>As of</u> <u>12/31/2021</u>	<u>As of</u> <u>12/31/2020</u>
<b>Assets</b>		
Current Assets		
Capital One Operating	\$ 109,248	\$ 186,376
Capital One Money Market	5,008	5,004
Accounts Receivable	82,829	39,938
Prepaid Expenses	9,377	6,746
Security Deposit	5,323	5,324
Total Current Assets	<u>211,785</u>	<u>243,388</u>
Other Assets		
Fixed Assets, Net	0	13,482
Investments - Vanguard	2,570,867	2,477,639
<b>Total Assets</b>	<b><u>\$ 2,782,652</u></b>	<b><u>\$ 2,734,509</u></b>
<b>Liabilities and Net Assets</b>		
Accrued Liabilities		
Deferred Dues	\$ 22,255	\$ 35,176
Deferred Rent	30,000	35,000
	<u>51,251</u>	<u>17,122</u>
Total Current Liabilities	103,506	87,298
Net Assets		
Without Donor Restrictions		
Undesignated	2,140,719	2,026,834
Designated by the Board	146,644	146,644
With Donor Restrictions	<u>391,783</u>	<u>473,733</u>
Total Net Assets	<u>2,679,146</u>	<u>2,647,211</u>
<b>Total Liabilities and Net Assets</b>	<b><u>\$ 2,782,652</u></b>	<b><u>\$ 2,734,509</u></b>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities Summary**  
**For the Twelve Months Ending December 31, 2021**

	2021 Year to Date	2021 Budget	2021 Budget Remaining
<b>Revenue</b>			
General and Admin	481,603	125,000	0
Hill Day	0	58,500	58,501
J\$FFE	0	100,000	100,000
National Educator Conference (NEC)	364,711	641,000	276,288
Project Groundswell	20,000	20,000	0
Partner Dues	529,750	562,500	32,750
<b>Total Revenue</b>	<u>1,396,064</u>	<u>1,507,000</u>	<u>467,539</u>
<b>Expense</b>			
Awards Dinner	17,218	34,604	17,386
General and Admin	267,797	371,415	103,618
Clearinghouse	64,194	67,374	3,180
Hill Day	15,528	51,749	36,221
J\$FFE	131,793	83,174	0
National Educator Conference (NEC)	628,231	603,167	0
National Standard	10,600	5,500	0
Partner Meeting/Partner Support	71,523	59,874	0
Public Awareness	86,298	109,321	23,023
Project Groundswell	310,494	170,194	0
State Coalitions	78,681	71,874	0
<b>Total Expense</b>	<u>1,682,357</u>	<u>1,628,246</u>	<u>183,428</u>
Investments, Net	<u>318,228</u>	<u>0</u>	<u>0</u>
<b>Total Change in Net Assets</b>	<u><b>\$ 31,935</b></u>	<u><b>\$ (121,246)</b></u>	<u><b>\$ (153,181)</b></u>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities Compared to Budget & Prior Year**  
**For the Twelve Months Ending December 31, 2021**

	<u>YTD 2021</u>	<u>YTD Budget</u>	<u>Variance Over/(Under)</u>	<u>Full Year Budget</u>	<u>YTD 2020</u>
<b>Funds with Donor Restriction</b>					
Revenue					
Hill Day	\$ 0	\$ 58,500	\$ (58,500)	\$ 58,500	\$ 12,000
J\$FFE Online	0	100,000	(100,000)	100,000	50,000
National Educator Conference (NEC)	364,711	641,000	(276,289)	641,000	100,000
National Standard	0	0	0	0	40,000
Project Groundswell Revenue Restricted	20,000	20,000	0	20,000	11,475
Total Revenue with Donor Restriction	<u>384,711</u>	<u>819,500</u>	<u>(434,789)</u>	<u>819,500</u>	<u>213,475</u>
<b>Funds without Donor Restriction</b>					
Revenue					
Contributions	422,594	125,000	297,594	125,000	14,544
Unrestricted Income	59,004	0	59,004	0	0
Interest Income	5	0	5	0	5
Partner Dues	529,750	562,500	(32,750)	562,500	436,000
Total Revenue without Donor Restriction	<u>1,011,353</u>	<u>687,500</u>	<u>323,853</u>	<u>687,500</u>	<u>450,549</u>
Total Revenue	<u>1,396,064</u>	<u>1,507,000</u>	<u>(110,936)</u>	<u>1,507,000</u>	<u>664,024</u>
<b>Expenses Restricted Programs</b>					
Hill Day	15,529	51,749	36,221	51,749	15,060
J\$FFE Evaluation Research(F,N,W)	41,350	0	(41,350)	0	13,500
J\$FFE Online	68,495	83,174	14,678	83,174	62,777
National Educator Conference (NEC)	628,231	603,168	(25,064)	603,168	134,448
National Standard	10,600	5,500	(5,099)	5,500	31,612
Project Groundswell Restricted Expense	20,000	170,194	150,194	170,194	328,358
Total Expenses Restricted Programs	<u>784,205</u>	<u>913,785</u>	<u>129,580</u>	<u>913,785</u>	<u>585,755</u>
<b>Expense Unrestricted</b>					
Awards Dinner	17,219	34,604	17,386	34,604	30,165
Clearinghouse	64,194	67,374	3,180	67,374	51,487
Fundraising	0	0	0	0	807
Staff Salaries/Compensation	120,824	146,115	25,290	146,115	73,393
General & Admin	260,701	225,300	(35,401)	225,300	235,798
J\$FFE - Teacher Training	21,947	0	(21,947)	0	10,417
Partner Meeting/Partner Support	71,523	59,874	(11,650)	59,874	77,757
Public Awareness	86,298	109,320	23,023	109,320	83,374
State Coalitions	78,681	71,874	(6,807)	71,874	157,929
<b>Projects Auth. Under Cy Pres: Bd Design</b>					
Project Groundswell	290,494	0	(290,494)	0	0
Sub Total	<u>290,494</u>	<u>0</u>	<u>(290,494)</u>	<u>0</u>	<u>0</u>
Indirect Allocation	<u>(113,729)</u>	<u>0</u>	<u>113,729</u>	<u>0</u>	<u>(73,735)</u>
Total Expense Unrestricted	<u>\$ 898,152</u>	<u>\$ 714,461</u>	<u>\$ (183,691)</u>	<u>\$ 714,461</u>	<u>\$ 647,392</u>
Total Expenses	<u>1,682,357</u>	<u>1,628,246</u>	<u>(54,111)</u>	<u>1,628,246</u>	<u>1,233,147</u>
Change in Net Assets Before Investments	<u>(286,293)</u>	<u>(121,246)</u>	<u>(165,047)</u>	<u>(121,246)</u>	<u>(569,123)</u>
Investments, Net	<u>318,228</u>	<u>0</u>	<u>318,228</u>	<u>0</u>	<u>408,229</u>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities Compared to Budget & Prior Year**  
**For the Twelve Months Ending December 31, 2021**

	<u>YTD 2021</u>	<u>YTD Budget</u>	<u>Variance Over/(Under)</u>	<u>Full Year Budget</u>	<u>YTD 2020</u>
<b>Change in Net Assets</b>	<b>\$ 31,935</b>	<b>\$ (121,246)</b>	<b>\$ 153,181</b>	<b>\$ (121,246)</b>	<b>\$ (160,894)</b>
<b>Beginning Net Assets</b>	<b>2,647,211</b>	<b>0</b>	<b>2,647,211</b>	<b>0</b>	<b>2,808,105</b>
<b>Ending Net Assets</b>	<b>\$ 2,679,146</b>	<b>\$ (121,246)</b>	<b>\$ 2,800,392</b>	<b>\$ (121,246)</b>	<b>\$ 2,647,211</b>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities by Natural Accounts Compared to Last Year**  
**For the Twelve Months Ending December 31, 2021**

	2021 Year to Date	2020 Year to Date
<b>Revenue</b>		
Dues Income	\$ 529,750	\$ 436,000
Contributions	422,593	14,544
Unrestricted Revenue	59,005	0
Interest Income	5	5
Revenue with Donor Restriction	384,711	213,475
<b>Total Revenue</b>	<b>1,396,064</b>	<b>664,024</b>
<b>Expenses</b>		
Salaries	345,214	333,301
Payroll Taxes	26,394	26,682
Health Insurance	52,092	41,113
Long Term Disability	6,761	10,141
Payroll Processing	7,054	6,703
Accounting	46,859	46,451
Temporary Help	0	2,640
Website Maintenance	72,628	46,346
Depreciation Expense - Website	13,483	13,483
Awards & Gifts	7,171	6,715
Media & Communication	10,000	0
Audit	0	3,730
Legal	14,986	10,970
Other Consulting	553,668	528,858
Outside Services	24,799	40,774
Supplies	5,845	6,355
Computer Supplies	5,854	2,635
Telephone	6,658	8,557
Postage	608	0
Delivery & Shipping	288	0
Printing Expense	2,875	1,260
Staff Travel	6,563	6,113
Subscriptions & Publications	2,793	2,450
Conference Expenses	0	(1,260)
Audio/Visual	39,793	360
Food & Beverage	3,488	3,970
Room Rentals	349,725	5,000
Printing (Edit/Design/Video)	1,240	900
Speaker Fees	3,750	0
Occupancy	59,400	73,478
Advertising Expense	0	100
Business Insurance	10,208	3,388
Bank & Finance Fees	2,160	1,186
Taxes	0	44
Miscellaneous Expense	0	704
<b>Total Expenses</b>	<b>1,682,357</b>	<b>1,233,147</b>
<b>Total Change in Net Assets Before Investments</b>	<b>(286,293)</b>	<b>(569,123)</b>
Investments, Net	318,228	408,229
<b>Total Change in Net Assets</b>	<b>31,935</b>	<b>(160,894)</b>
<b>Beginning Net Assets</b>	<b>2,647,211</b>	<b>2,808,105</b>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities by Natural Accounts Compared to Last Year**  
**For the Twelve Months Ending December 31, 2021**

	2021	2020
	<u>Year to Date</u>	<u>Year to Date</u>
<b>Ending Net Assets</b>	<b>\$ 2,679,146</b>	<b>\$ 2,647,211</b>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.



**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities - Functional**  
**For the Twelve Months Ending December 31, 2021**

	Awards Dinner	Clearinghouse	Hill Day	J\$FFE	National Educator Conference (NEC)	National Standard	Partner Meeting/Partner Support	Project Groundswell/Check Your School	Public Awareness	State Coalitions	General and Admin	Total
<b>Revenue</b>												
Dues Income	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 529,750	\$ 529,750
Contributions	0	0	0	0	0	0	0	0	0	0	422,593	422,593
Unrestricted Revenue	0	0	0	0	0	0	0	0	0	0	59,005	59,005
Interest Income	0	0	0	0	0	0	0	0	0	0	5	5
Revenue with Donor Restriction	0	0	0	0	364,711	0	0	20,000	0	0	0	384,711
<b>Total Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>364,711</b>	<b>0</b>	<b>0</b>	<b>20,000</b>	<b>0</b>	<b>0</b>	<b>1,011,353</b>	<b>1,396,064</b>
<b>Expenses</b>												
Salaries	13,809	17,261	10,356	17,261	17,260	0	17,261	48,330	65,591	17,261	120,825	345,214
Payroll Taxes	1,055	1,323	792	1,319	5,015	0	1,319	3,694	1,319	1,319	9,236	26,394
Health Insurance	2,084	2,605	1,563	2,598	9,898	0	2,605	7,295	2,605	2,605	18,236	52,092
Long Term Disability	270	338	203	338	1,284	0	338	948	338	338	2,365	6,761
Payroll Processing	0	0	0	0	0	0	0	0	0	0	7,055	7,054
Accounting	0	0	0	0	0	0	0	0	0	0	46,859	46,859
Website Maintenance	0	10,800	0	0	16,016	0	0	0	8,600	0	37,212	72,628
Depreciation Expense - Website	0	0	0	0	0	0	0	0	0	0	13,483	13,483
Awards & Gifts	0	315	0	0	7,370	0	0	0	0	0	(514)	7,171
Media & Communication	0	0	0	0	0	0	0	0	0	0	10,000	10,000
Legal	0	0	0	6,947	0	0	0	0	0	0	8,039	14,986
Other Consulting	0	28,318	0	91,348	90,002	10,000	50,000	222,000	0	50,000	12,000	553,668
Outside Services	0	2,500	1,203	0	19,155	0	0	0	0	0	1,941	24,799
Supplies	0	0	0	0	4,723	0	0	0	0	0	1,122	5,845
Computer Supplies	0	0	0	0	0	0	0	0	0	0	5,854	5,854
Telephone	0	0	0	0	0	0	0	0	0	0	6,652	6,658
Postage	0	0	0	0	609	0	0	0	0	0	0	608
Delivery & Shipping	0	0	0	0	140	0	0	0	0	0	147	288
Printing Expense	0	0	0	0	2,875	0	0	0	0	0	0	2,875
Staff Travel	0	734	0	0	4,845	0	0	0	0	0	984	6,563
Subscriptions & Publications	0	0	0	0	0	0	0	0	0	0	2,793	2,793
Audio/Visual	0	0	0	0	37,589	0	0	0	0	0	2,203	39,793
Food & Beverage	0	0	0	0	864	0	0	0	0	0	2,625	3,488
Room Rentals	0	0	0	0	349,724	0	0	0	0	0	0	349,725
Printing (Edit/Design/Video)	0	0	0	0	0	600	0	0	0	0	640	1,240
Speaker Fees	0	0	0	0	3,750	0	0	0	0	0	0	3,750
Occupancy	0	0	0	0	0	0	0	0	0	0	59,400	59,400
Business Insurance	0	0	0	0	0	0	0	0	0	0	10,208	10,208
Bank & Finance Fees	0	0	0	0	0	0	0	0	0	0	2,160	2,160
Indirect Cost Allocaiton	0	0	1,412	11,982	57,112	0	0	28,226	7,845	7,152	(113,728)	0
<b>Total Expenses</b>	<b>17,218</b>	<b>64,194</b>	<b>15,529</b>	<b>131,793</b>	<b>628,231</b>	<b>10,600</b>	<b>71,523</b>	<b>310,493</b>	<b>86,298</b>	<b>78,681</b>	<b>267,797</b>	<b>1,682,357</b>
Investments, Net	0	0	0	0	0	0	0	0	0	0	318,228	318,228
<b>Total Change in Net Assets</b>	<b>\$ (17,218)</b>	<b>\$ (64,194)</b>	<b>\$ (15,529)</b>	<b>\$ (131,793)</b>	<b>\$ (263,520)</b>	<b>\$ (10,600)</b>	<b>\$ (71,523)</b>	<b>\$ (290,493)</b>	<b>\$ (86,298)</b>	<b>\$ (78,681)</b>	<b>\$ 1,061,784</b>	<b>\$ 31,935</b>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

**Jump\$tart Coalition for Personal Financial Literacy**  
**Summary of Net Assets**  
**For the Twelve Months Ending December 31, 2021**

	Beginning Net Assets 01/01/2021	YTD Revenue	YTD Transfer	YTD Expense	Balance 12/31/2021
<b>Net Assets with Donor Restrictions</b>					
Survey Version 2	\$ 280,051	\$ 0	\$ (30,000)	\$ 0	\$ 250,051
National Standards	18,388	0	0	(10,600)	7,788
National Educator Conference (NEC)	0	364,711	0	(385,495)	0
Leg Briefing Forum	2,000	0	0	0	2,000
Bank of America Project	50,000	0	0	0	50,000
J\$TTA Research-Fidelity	28,787	0	0	0	28,787
J\$FFE Evaluation Research(F,N,W)	62,171	0	0	(41,350)	20,821
J\$FFE Research Related Training (W)	12,336	0	0	0	12,336
J\$FFE Online - New Modules (NEFE)	20,000	0	0	0	20,000
Project Groundswell/Check Your School	0	20,000	0	(20,000)	0
<b>Total Net Assets with Donor Restrictions</b>	<b>\$ 473,733</b>	<b>\$ 384,711</b>	<b>\$ (30,000)</b>	<b>\$ (457,445)</b>	<b>\$ 391,783</b>
<b>Net Assets Designated by Board</b>					
Clearinghouse	\$ 28,594	\$ 0	\$ 0	\$ 0	\$ 28,594
Common Core Standards Project	18,050	0	0	0	18,050
J\$ Financial Literacy Survey	100,000	0	0	0	100,000
Project Groundswell/Check Your School	0	0	255,000	(255,000)	0
<b>Total Net Assets Designated by Board</b>	<b>\$ 146,644</b>	<b>\$ 0</b>	<b>\$ 255,000</b>	<b>\$ (255,000)</b>	<b>\$ 146,644</b>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.