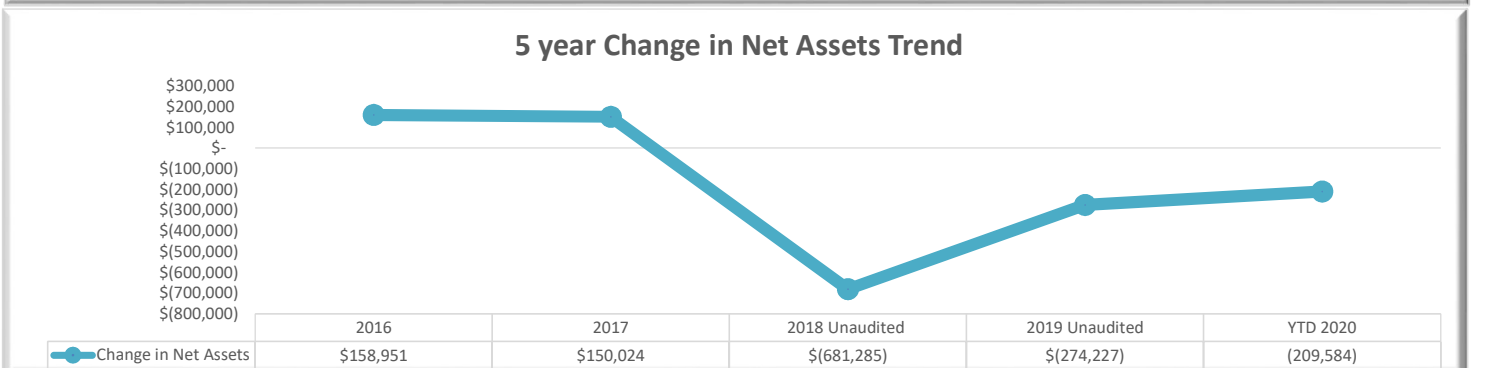
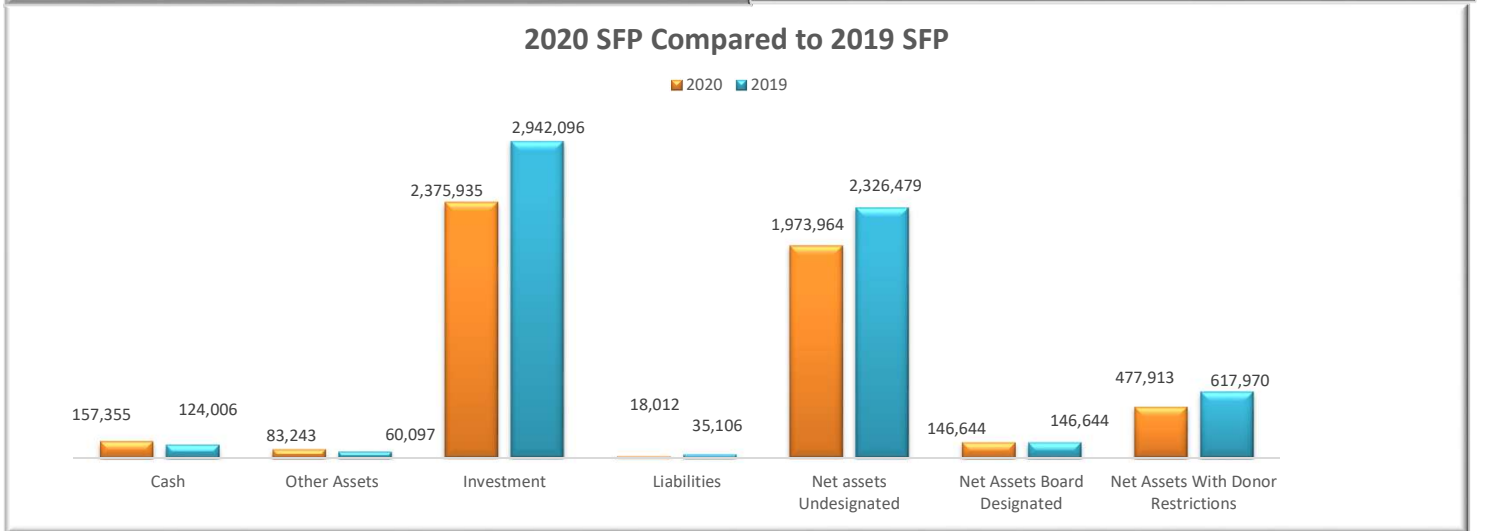
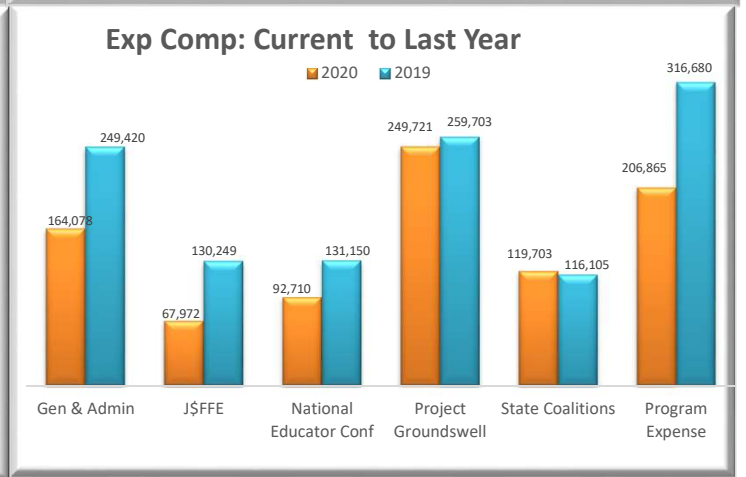
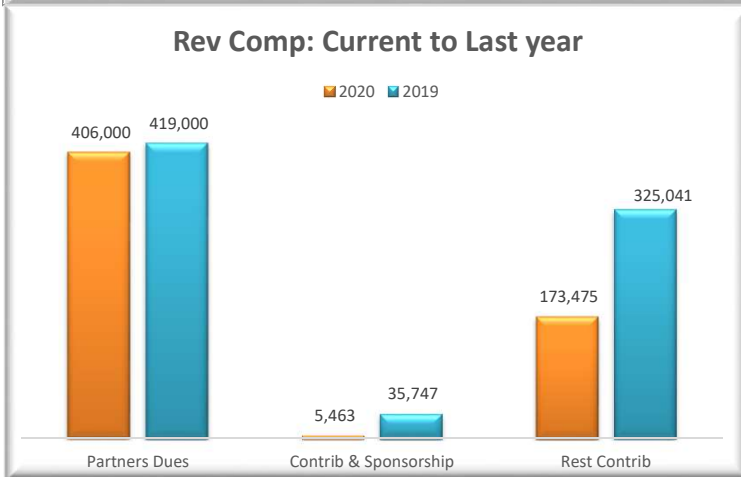
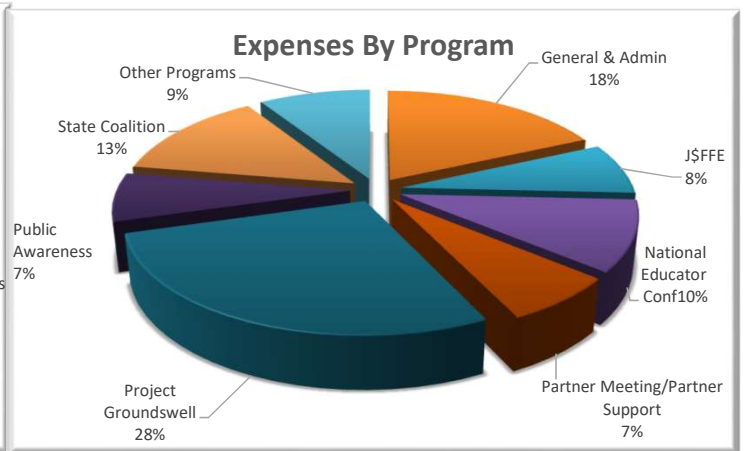
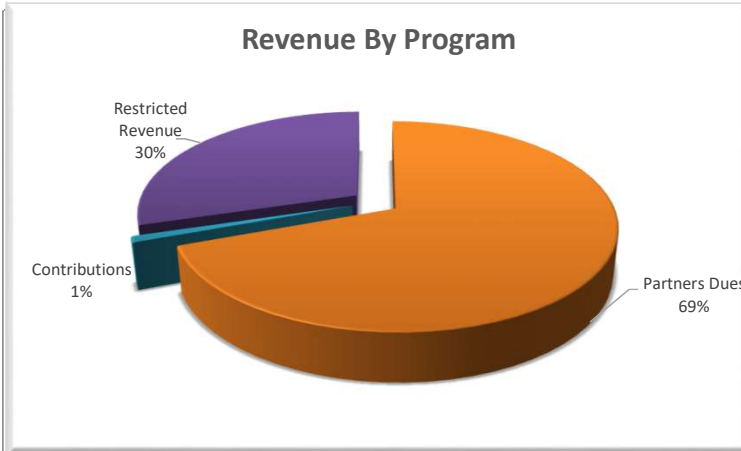


## Jump\$tart Dashboard September 30,2020

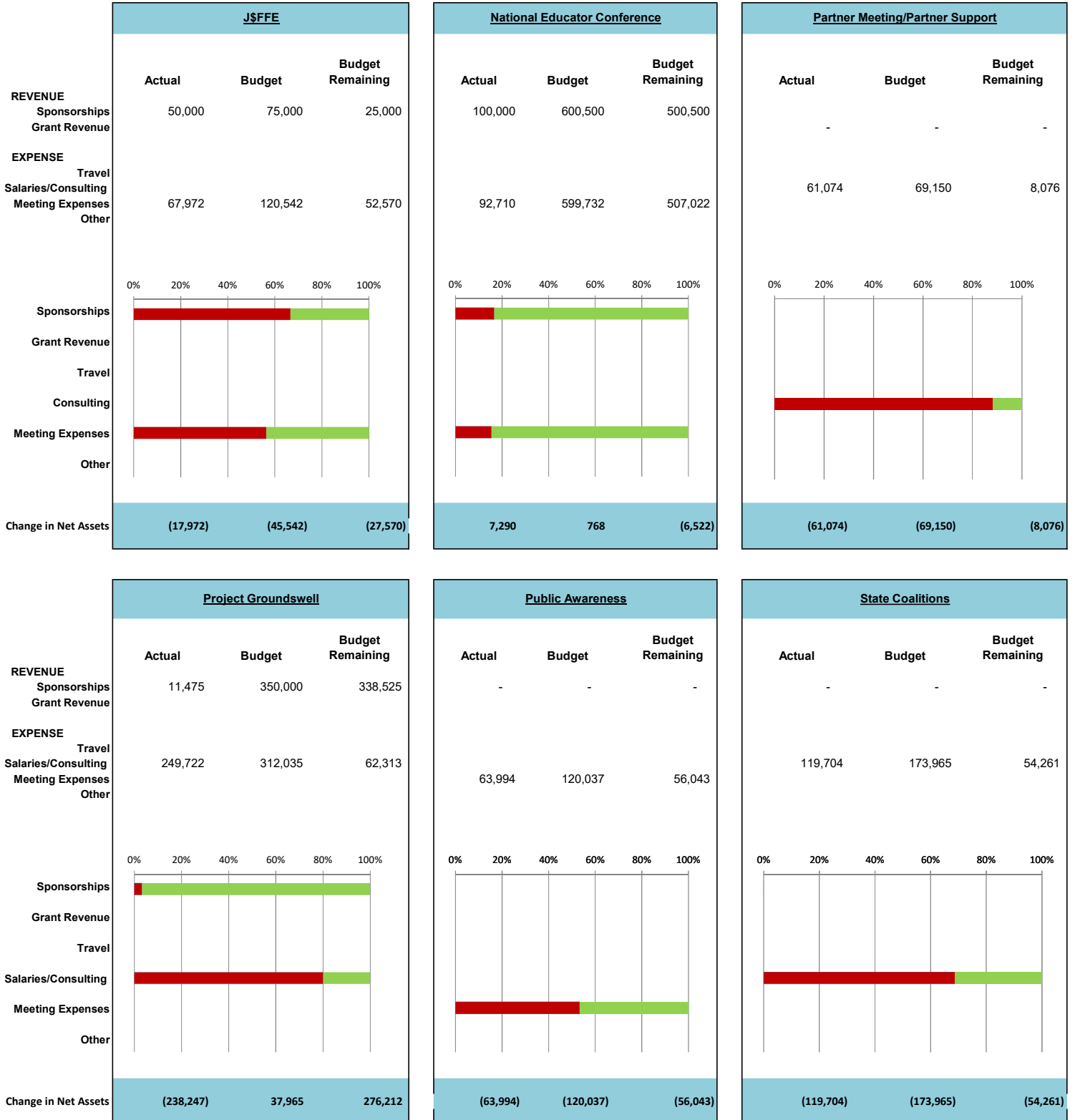


These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

# Jump\$tart

## Status Charts of Major Programs

as of September 30, 2020



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Jump\$tart Coalition for Personal Financial Literacy  
 Comparative Statement of Financial Position  
 As of September 30, 2020

	<u>As of</u> <u>09/30/2020</u>	<u>As of</u> <u>09/30/2019</u>
<b>Assets</b>		
Current Assets		
Capital One Operating	\$ 152,353	\$ 118,009
Capital One Money Market	5,002	5,997
Accounts Receivable	3,154	7,695
Prepaid Expenses	57,913	16,743
Security Deposit	5,323	5,323
Total Current Assets	<u>223,745</u>	<u>153,767</u>
Other Assets		
Fixed Assets, Net	16,853	30,336
Investments - Vanguard	2,375,935	2,942,096
<b>Total Assets</b>	<b><u>\$ 2,616,533</u></b>	<b><u>\$ 3,126,199</u></b>
<b>Liabilities and Net Assets</b>		
Accrued Liabilities		
Accrued FSA	\$ 11,054	\$ 19,700
Deferred Rent	0	894
	<u>6,957</u>	<u>14,512</u>
Total Current Liabilities	18,011	35,106
Net Assets		
Without Donor Restrictions		
Undesignated	1,973,965	2,326,479
Designated by the Board	146,644	146,644
With Donor Restrictions	<u>477,913</u>	<u>617,970</u>
Total Net Assets	<u>2,598,522</u>	<u>3,091,093</u>
<b>Total Liabilities and Net Assets</b>	<b><u>\$ 2,616,533</u></b>	<b><u>\$ 3,126,199</u></b>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities Summary**  
**For the Nine Months Ending September 30, 2020**

	2020 Year to Date	2020 Budget	2020 Budget Remaining
<b>Revenue</b>			
General and Admin	5,467	228,500	223,033
Hill Day	12,000	51,000	39,000
J\$FFE	50,000	75,000	25,000
National Educator Conference (NEC)	100,000	600,500	500,500
Project Grodswell Revenue Restricted	11,475	350,000	338,525
Partner Dues	406,000	620,000	214,000
<b>Total Revenue</b>	<u>584,942</u>	<u>1,925,000</u>	<u>1,340,058</u>
<b>Expense</b>			
Awards Dinner	24,992	94,332	69,340
General and Admin	164,079	317,353	153,274
Clearinghouse	39,469	60,509	21,040
Fundraising	356	0	(357)
Hill Day	11,866	51,036	39,171
J\$FFE	67,973	120,542	52,569
National Educator Conference (NEC)	92,710	599,732	507,022
National Standard	5,112	6,000	887
Partner Meeting/Partner Support	61,074	69,150	8,077
Public Awareness	63,995	120,037	56,042
Project Groundswell Expense Restricted	249,721	312,035	62,314
State Coalitions	119,703	173,965	54,262
<b>Total Expense</b>	<u>901,050</u>	<u>1,924,691</u>	<u>1,023,641</u>
Investments, Net	<u>106,524</u>	<u>0</u>	<u>(106,524)</u>
<b>Total Change in Net Assets</b>	<u><b>\$ (209,584)</b></u>	<u><b>\$ 309</b></u>	<u><b>\$ 209,893</b></u>

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**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities Compared to Budget & Prior Year**  
**For the Nine Months Ending September 30, 2020**

	YTD 2020	YTD Budget	Variance Over/(Under)	Full Year Budget	YTD 2019
<b>Funds with Donor Restriction</b>					
Revenue					
Hill Day	\$ 12,000	\$ 38,250	\$ (26,250)	\$ 51,000	\$ 27,000
J\$FFE Online	50,000	56,250	(6,250)	75,000	50,000
National Educator Conference (NEC)	100,000	250,209	(150,209)	600,500	248,041
Project Groundswell Revenue Restricted	11,475	262,467	(250,992)	350,000	0
Total Revenue with Donor Restriction	<u>173,475</u>	<u>607,176</u>	<u>(433,701)</u>	<u>1,076,500</u>	<u>325,041</u>
<b>Funds without Donor Restriction</b>					
Revenue					
Awards Dinner	0	0	0	0	18,800
Contributions	5,463	93,749	(88,286)	125,000	16,947
Unrestricted Income	0	77,625	(77,625)	103,500	0
Interest Income	4	0	4	0	5
Partner Dues	406,000	465,250	(59,250)	620,000	419,000
Total Revenue without Donor Restriction	<u>411,467</u>	<u>636,624</u>	<u>(225,157)</u>	<u>848,500</u>	<u>454,752</u>
Total Revenue	<u>584,942</u>	<u>1,243,800</u>	<u>(658,858)</u>	<u>1,925,000</u>	<u>779,793</u>
<b>Expense Restricted Program</b>					
Hill Day	11,866	38,277	26,411	51,036	43,327
J\$FFE Evaluation Research(F,N,W)	13,500	0	(13,500)	0	37,620
J\$FFE Online	46,806	90,407	43,601	120,542	35,822
National Educator Conference (NEC)	92,710	89,799	(2,911)	599,732	131,150
National Standard	5,112	4,497	(616)	6,000	0
Project Groundswell Restricted Expense	249,722	234,026	(15,695)	312,035	0
Total Expense Unrestricted	<u>419,716</u>	<u>457,006</u>	<u>37,290</u>	<u>1,089,345</u>	<u>247,919</u>
<b>Expense Unrestricted</b>					
Awards Dinner	24,992	19,824	(5,168)	94,332	86,737
Clearinghouse	39,469	45,382	5,913	60,509	36,174
Fundraising	357	0	(357)	0	0
Staff Salaries/Compensation	58,206	73,365	15,158	97,820	93,820
General & Admin	159,697	164,649	4,954	219,533	227,103
J\$FFE	7,666	0	(7,667)	0	56,807
Partner Meeting/Partner Support	61,074	51,863	(9,211)	69,150	35,213
Public Awareness	63,994	90,028	26,033	120,037	109,830
State Coalitions	119,704	130,475	10,772	173,965	116,105
<b>Projects Auth. Under Cy Pres: Bd Design</b>					
Clearinghouse	0	0	0	0	5,400
Project Groundswell	0	0	0	0	259,702
Sub Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>265,102</u>
Indirect Allocation	<u>(53,825)</u>	<u>0</u>	<u>53,824</u>	<u>0</u>	<u>(71,503)</u>
Total Expense Unrestricted	<u>481,334</u>	<u>575,586</u>	<u>94,251</u>	<u>835,346</u>	<u>955,388</u>
Total Expenses	<u>901,050</u>	<u>1,032,592</u>	<u>131,541</u>	<u>1,924,691</u>	<u>1,203,307</u>
Change in Net Assets Before Investments	<u>(316,108)</u>	<u>211,208</u>	<u>(527,317)</u>	<u>309</u>	<u>(423,514)</u>
Investments, Net	<u>106,524</u>	<u>0</u>	<u>106,525</u>	<u>0</u>	<u>424,775</u>

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**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities Compared to Budget & Prior Year**  
**For the Nine Months Ending September 30, 2020**

	YTD 2020	YTD Budget	Variance Over/(Under)	Full Year Budget	YTD 2019
<b>Change in Net Assets</b>	\$ (209,584)	\$ 211,208	\$ (420,792)	\$ 309	\$ 1,261
<b>Beginning Net Assets</b>	2,808,105	0	2,808,105	0	3,089,833
<b>Ending Net Assets</b>	\$ 2,598,522	\$ 211,208	\$ 2,387,313	\$ 309	\$ 3,091,093

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**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities by Natural Accounts Compared to Last Year**  
**For the Nine Months Ending September 30, 2020**

	2020 Year to Date	2019 Year to Date
<b>Revenue</b>		
Dues Income	\$ 406,000	\$ 419,000
Contributions	5,463	16,947
Sponsorship Income	0	18,800
Interest Income	4	5
Revenue with Donor Restriction	173,475	325,041
<b>Total Revenue</b>	<b>584,942</b>	<b>779,793</b>
<b>Expenses</b>		
Salaries	264,322	323,517
Payroll Taxes	21,792	25,325
Health Insurance	31,733	34,013
Long Term Disability	6,761	9,911
401k Contributions	0	5,512
Payroll Processing	5,100	5,652
Accounting	28,711	54,395
Temporary Help	0	4,000
Website Maintenance	36,388	27,248
Depreciation Expense - Website	10,112	8,989
Awards & Gifts	3,550	799
Audit	0	10,700
Legal	10,970	10,564
Other Consulting	403,528	455,843
Outside Services	7,778	14,729
Supplies	2,749	1,102
Computer Supplies	182	2,181
Telephone	6,779	6,623
Delivery & Shipping	0	3,235
Printing Expense	1,260	1,083
Staff Travel	5,267	27,460
Subscriptions & Publications	2,450	703
Membership Dues	0	50
Conference Expenses	(1,260)	7,663
Audio/Visual	360	12,141
Food & Beverage	3,970	78,698
Room Rentals	0	15,356
Decorations	0	1,546
Printing (Edit/Design/Video)	0	1,090
Occupancy	45,990	44,669
Advertising Expense	0	3,000
Business Insurance	1,648	3,558
Bank & Finance Fees	866	800
Taxes	44	0
Miscellaneous Expense	0	1,152
<b>Total Expenses</b>	<b>901,050</b>	<b>1,203,307</b>
<b>Total Change in Net Assets Before Investments</b>	<b>(316,108)</b>	<b>(423,514)</b>
Investments, Net	106,524	424,775
<b>Total Change in Net Assets</b>	<b>(209,584)</b>	<b>1,261</b>

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**Jump\$tart Coalition for Personal Financial Literacy**  
**Statement of Activities by Natural Accounts Compared to Last Year**  
**For the Nine Months Ending September 30, 2020**

	2020 Year to Date	2019 Year to Date
<b>Beginning Net Assets</b>	<u>2,808,105</u>	<u>3,089,833</u>
<b>Ending Net Assets</b>	<u>\$ 2,598,522</u>	<u>\$ 3,091,093</u>

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**JumpStart Coalition for Personal Financial Literacy**  
**Statement of Activities - Functional**  
**For the Nine Months Ending September 30, 2020**

	Awards Dinner	Clearinghouse	Fundraising	Hill Day	National Educator J\$FFE	National Educator Conference (NEC)	National Standard	Partner Meeting/Partner Support	Project Groundswell/Check Your School Restricted	Public Awareness	State Coalitions	General and Admin	Total
<b>Revenue</b>													
Dues Income	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 406,000	\$ 406,000
Contributions	0	0	0	0	0	0	0	0	0	0	0	5,463	5,463
Interest Income	0	0	0	0	0	0	0	0	0	0	0	4	4
Revenue with Donor Restriction	0	0	0	12,000	50,000	100,000	0	0	11,475	0	0	0	173,475
<b>Total Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12,000</b>	<b>50,000</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>11,475</b>	<b>0</b>	<b>0</b>	<b>411,467</b>	<b>584,942</b>
<b>Expenses</b>													
Salaries	15,781	8,178	0	8,967	18,951	4,796	0	49,565	57,904	23,711	18,261	58,207	264,322
Payroll Taxes	1,300	691	0	740	396	1,954	0	1,561	3,744	4,083	1,506	5,819	21,792
Health Insurance	1,682	841	0	841	560	2,523	0	1,962	6,167	5,327	1,962	9,867	31,733
Long Term Disability	403	209	0	229	124	607	0	486	1,481	1,267	467	1,489	6,761
Payroll Processing	0	0	0	0	0	0	0	0	0	0	0	5,099	5,100
Accounting	0	0	0	0	0	0	0	0	0	0	0	28,711	28,711
Website Maintenance	0	8,100	0	0	0	5,281	0	0	0	5,035	0	17,973	36,388
Depreciation Expense - Website	0	0	0	0	0	0	0	0	0	0	0	10,112	10,112
Awards & Gifts	0	0	0	0	0	3,550	0	0	0	0	0	0	3,550
Legal	0	1,450	0	0	0	1,592	0	0	0	0	0	7,927	10,970
Other Consulting	0	18,000	0	0	43,500	60,000	0	7,499	157,500	18,700	86,250	12,079	403,528
Outside Services	2,665	0	0	0	0	0	5,113	0	0	0	0	0	7,778
Supplies	33	0	0	0	0	2,529	0	0	0	0	0	187	2,749
Computer Supplies	0	0	0	0	0	0	0	0	0	0	0	182	182
Telephone	0	2,000	0	0	0	0	0	0	0	0	268	4,511	6,779
Printing Expense	0	0	0	0	0	1,260	0	0	0	0	0	0	1,260
Staff Travel	378	0	357	0	0	1,371	0	0	0	0	0	3,162	5,267
Subscriptions & Publications	0	0	0	0	0	0	0	0	0	0	0	2,450	2,450
Conference Expenses	0	0	0	0	0	(1,260)	0	0	0	0	0	0	(1,260)
Audio/Visual	0	0	0	0	0	0	0	0	0	0	0	359	360
Food & Beverage	2,750	0	0	0	0	0	0	0	0	0	0	1,221	3,970
Occupancy	0	0	0	0	0	0	0	0	0	0	0	45,989	45,990
Business Insurance	0	0	0	0	0	0	0	0	0	0	0	1,648	1,648
Bank & Finance Fees	0	0	0	0	0	0	0	0	0	0	0	866	866
Taxes	0	0	0	0	0	0	0	0	0	0	0	45	44
Indirect Cost Allocation	0	0	0	1,089	4,441	8,507	0	0	22,925	5,872	10,989	(53,825)	0
<b>Total Expenses</b>	<b>24,992</b>	<b>39,469</b>	<b>357</b>	<b>11,866</b>	<b>67,972</b>	<b>92,710</b>	<b>5,113</b>	<b>61,073</b>	<b>249,721</b>	<b>63,995</b>	<b>119,703</b>	<b>164,078</b>	<b>901,050</b>
Investments, Net	0	0	0	0	0	0	0	0	0	0	0	106,524	106,524
<b>Total Change in Net Assets</b>	<b>\$ (24,992)</b>	<b>\$ (39,469)</b>	<b>\$ (357)</b>	<b>\$ 134</b>	<b>\$ (17,972)</b>	<b>\$ 7,290</b>	<b>\$ (5,113)</b>	<b>\$ (61,073)</b>	<b>\$ (238,246)</b>	<b>\$ (63,995)</b>	<b>\$ (119,703)</b>	<b>\$ 353,913</b>	<b>\$ (209,584)</b>

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**Jump\$tart Coalition for Personal Financial Literacy**  
**Summary of Net Assets**  
**For the Nine Months Ending September 30, 2020**

	Beginning Net Assets 12/31/2020	YTD Revenue	YTD Expense	Balance 09/30/2020
<b>Net Assets with Donor Restrictions</b>				
Survey Version 2	\$ 280,051	\$ 0	\$ 0	\$ 280,051
National Standards	10,000	0	0	10,000
National Educator Conference (NEC)	0	100,000	(92,710)	7,290
Leg Briefing Forum	2,000	0	0	2,000
Bank of America Project	50,000	0	0	50,000
J\$TTA Research-Fidelity	28,787	0	0	28,787
J\$FFE Online	1,949	50,000	(46,806)	5,143
J\$FFE Evaluation Research(F,N,W)	75,671	0	(13,500)	62,172
J\$FFE Research Related Training (W)	12,337	0	0	12,336
J\$FFE Online - New Modules (NEFE)	20,000	0	0	20,000
Project Groundswell/Check Your School R	0	11,475	(11,475)	0
Hill Day	0	12,000	(11,866)	134
<b>Total Net Assets with Donor Restrictions</b>	<b>\$ 480,795</b>	<b>\$ 173,475</b>	<b>\$ (176,357)</b>	<b>\$ 477,913</b>
<b>Net Assets Designated by Board</b>				
Clearinghouse	\$ 28,594	\$ 0	\$ 0	\$ 28,594
Common Core Standards Project	18,050	0	0	18,050
J\$ Financial Literacy Survey	100,000	0	0	100,000
<b>Total Net Assets Designated by Board</b>	<b>\$ 146,644</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 146,644</b>

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