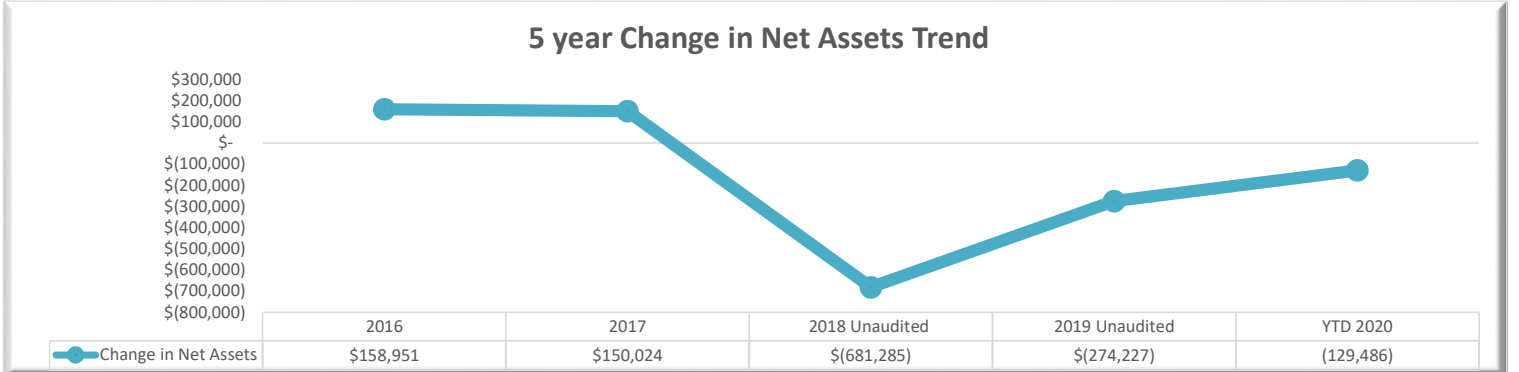
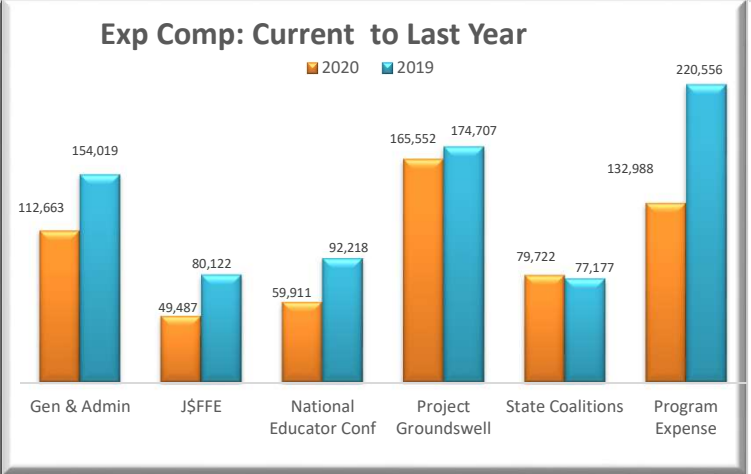
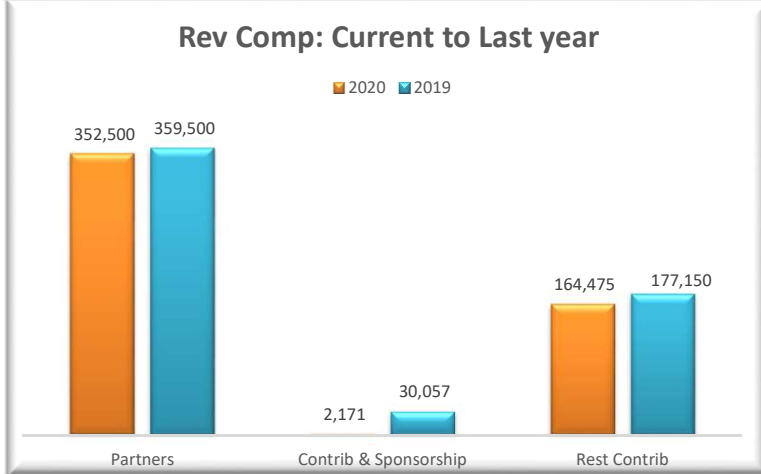
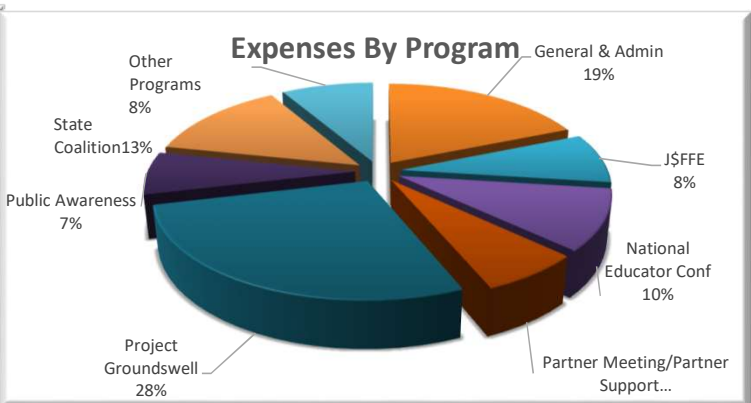
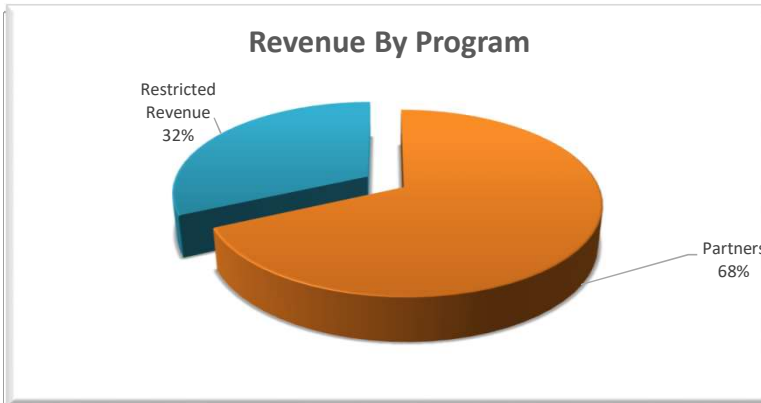


JumpStart Dashboard June 30, 2020

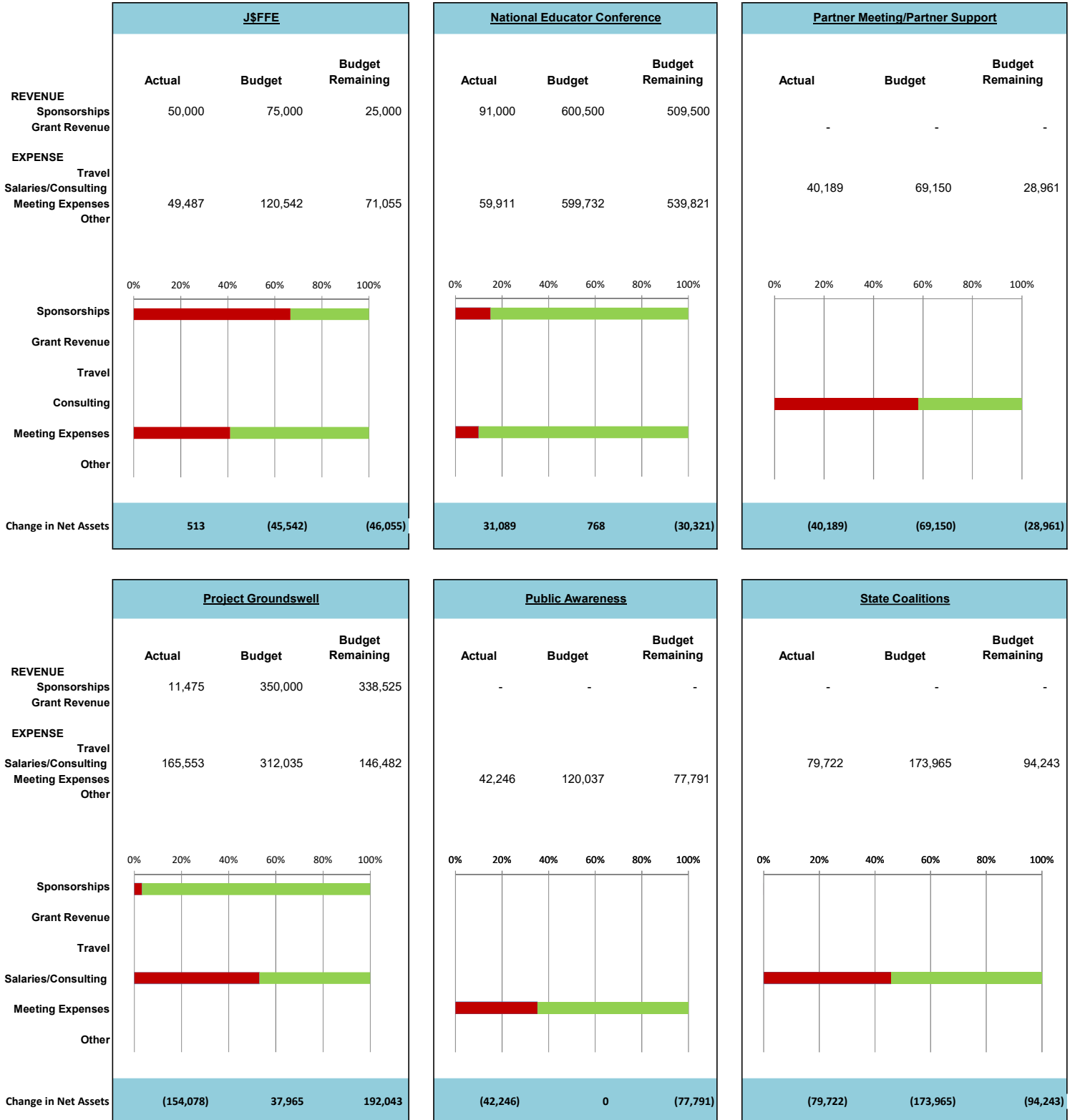


These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

Jump\$^{start}

Status Charts of Major Programs

as of June 30, 2020



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Jump\$tart Coalition for Personal Financial Literacy
 Comparative Statement of Financial Position
 As of June 30, 2020

	<u>As of</u> <u>06/30/2020</u>	<u>As of</u> <u>06/30/2019</u>
Assets		
Current Assets		
Capital One Operating	\$ 197,662	\$ 67,511
Capital One Money Market	5,001	5,995
Accounts Receivable	32,025	7,213
Prepaid Expenses	51,640	37,809
Security Deposit	5,323	5,323
Total Current Assets	<u>291,651</u>	<u>123,851</u>
Other Assets		
Fixed Assets, Net	20,224	33,707
Investments - Vanguard	<u>2,421,098</u>	<u>3,133,576</u>
Total Assets	<u>\$ 2,732,973</u>	<u>\$ 3,291,134</u>
Liabilities and Net Assets		
Accrued Liabilities		
Accrued FSA	\$ 20,349	\$ 0
Deferred Rent	0	1,052
	<u>9,005</u>	<u>16,082</u>
Total Current Liabilities	29,354	17,134
Net Assets		
Without Donor Restrictions		
Undesignated	2,035,395	2,569,459
Designated by the Board	146,644	150,544
With Donor Restrictions	<u>521,580</u>	<u>553,997</u>
Total Net Assets	<u>2,703,619</u>	<u>3,274,000</u>
Total Liabilities and Net Assets	<u>\$ 2,732,973</u>	<u>\$ 3,291,134</u>

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Jump\$tart Coalition for Personal Financial Literacy
Statement of Activities Summary
For the Six Months Ending June 30, 2020

	2020 Year to Date	2020 Budget	2020 Budget Remaining
Revenue			
General and Admin	2,174	228,500	226,326
Hill Day	12,000	51,000	39,000
J\$FFE	50,000	75,000	25,000
National Educator Conference (NEC)	91,000	600,500	509,500
Project Grodswell Revenue Restricted	11,475	350,000	338,525
Partner Dues	352,500	620,000	267,500
Total Revenue	<u>519,149</u>	<u>1,925,000</u>	<u>1,405,851</u>
Expense			
Awards Dinner	18,447	94,332	75,885
General and Admin	112,662	317,353	204,691
Clearinghouse	23,932	60,509	36,576
Fundraising	357	0	(356)
Hill Day	7,817	51,036	43,219
J\$FFE	49,487	120,542	71,055
National Educator Conference (NEC)	59,911	599,732	539,821
National Standard	0	6,000	6,000
Partner Meeting/Partner Support	40,189	69,150	28,961
Public Awareness	42,246	120,037	77,790
Project Groundswell Expense Restricted	165,553	312,035	146,483
State Coalitions	79,722	173,965	94,243
Total Expense	<u>600,323</u>	<u>1,924,691</u>	<u>1,324,368</u>
Investments, Net	(48,312)	0	48,312
Total Change in Net Assets	<u>\$ (129,486)</u>	<u>\$ 309</u>	<u>\$ 129,795</u>

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Jump\$tart Coalition for Personal Financial Literacy
Statement of Activities Compared to Budget & Prior Year
For the Six Months Ending June 30, 2020

	YTD 2020	YTD Budget	Variance Over/(Under)	Full Year Budget	YTD 2019
Funds with Donor Restriction					
Revenue					
Hill Day	\$ 12,000	\$ 25,500	\$ (13,500)	\$ 51,000	\$ 15,000
J\$FFE Online	50,000	37,500	12,500	75,000	50,000
National Educator Conference (NEC)	91,000	250,209	(159,209)	600,500	112,150
Project Groundswell Revenue Restricted	11,475	174,978	(163,503)	350,000	0
Total Revenue with Donor Restriction	<u>164,475</u>	<u>488,187</u>	<u>(323,712)</u>	<u>1,076,500</u>	<u>177,150</u>
Funds without Donor Restriction					
Revenue					
Awards Dinner	0	0	0	0	13,500
Contributions	2,171	62,498	(60,327)	125,000	16,557
Unrestricted Income	0	51,750	(51,750)	103,500	0
Interest Income	3	0	3	0	4
Partner Dues	352,500	310,500	42,000	620,000	359,500
Total Revenue without Donor Restriction	<u>354,674</u>	<u>424,748</u>	<u>(70,074)</u>	<u>848,500</u>	<u>389,561</u>
Total Revenue	<u>519,149</u>	<u>912,935</u>	<u>(393,786)</u>	<u>1,925,000</u>	<u>566,711</u>
Expense Restricted Program					
Hill Day	7,817	25,518	17,701	51,036	10,783
J\$FFE Evaluation Research(F,N,W)	13,500	0	(13,500)	0	22,000
J\$FFE Online	30,987	60,271	29,284	120,542	22,673
National Educator Conference (NEC)	59,911	59,866	(45)	599,732	92,218
National Standard	0	2,998	2,998	6,000	0
Project Groundswell Restricted Expense	165,553	156,018	(9,535)	312,035	0
Total Expense Unrestricted	<u>277,768</u>	<u>304,671</u>	<u>26,903</u>	<u>1,089,345</u>	<u>147,674</u>
Expense Unrestricted					
Awards Dinner	18,447	13,216	(5,231)	94,332	79,336
Clearinghouse	23,932	30,254	6,322	60,509	22,463
Fundraising	356	0	(356)	0	0
Staff Salaries/Compensation	38,162	48,910	10,749	97,820	65,546
General & Admin	110,107	109,767	(341)	219,533	134,582
J\$FFE	5,000	0	(5,000)	0	35,448
Partner Meeting/Partner Support	40,189	34,575	(5,614)	69,150	28,564
Public Awareness	42,246	60,018	17,772	120,037	76,011
State Coalitions	79,722	86,985	7,263	173,965	77,177
Projects Auth. Under Cy Pres: Bd Design					
Clearinghouse	0	0	0	0	3,400
Project Groundswell	0	0	0	0	174,707
Sub Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>178,107</u>
Indirect Allocation	<u>(35,606)</u>	<u>0</u>	<u>35,606</u>	<u>0</u>	<u>(46,109)</u>
Total Expense Unrestricted	<u>322,555</u>	<u>383,725</u>	<u>61,170</u>	<u>835,346</u>	<u>651,125</u>
Total Expenses	<u>600,323</u>	<u>688,396</u>	<u>88,073</u>	<u>1,924,691</u>	<u>798,799</u>
Change in Net Assets Before Investments	<u>(81,174)</u>	<u>224,539</u>	<u>(305,713)</u>	<u>309</u>	<u>(232,088)</u>
Investments, Net	<u>(48,312)</u>	<u>0</u>	<u>(48,313)</u>	<u>0</u>	<u>416,255</u>

These financial statements were prepared by RSM US LLP. The statements were not subject to an audit, or other assurance services. Management has elected to omit the statement of cash flows and substantially all required disclosures.

**Jump\$tart Coalition for Personal Financial Literacy
Statement of Activities Compared to Budget & Prior Year
For the Six Months Ending June 30, 2020**

	YTD 2020	YTD Budget	Variance Over/(Under)	Full Year Budget	YTD 2019
Change in Net Assets	\$ (129,486)	\$ 224,539	\$ (354,026)	\$ 309	\$ 184,167
Beginning Net Assets	2,833,105	0	2,833,105	0	3,089,833
Ending Net Assets	\$ 2,703,619	\$ 224,539	\$ 2,479,080	\$ 309	\$ 3,273,999

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Jump\$tart Coalition for Personal Financial Literacy
Statement of Activities by Natural Accounts Compared to Last Year
For the Six Months Ending June 30, 2020

	2020 Year to Date	2019 Year to Date
Revenue		
Dues Income	\$ 352,500	\$ 359,500
Contributions	2,171	16,557
Sponsorship Income	0	13,500
Interest Income	3	4
Revenue with Donor Restriction	164,475	177,150
Total Revenue	519,149	566,711
Expenses		
Salaries	173,296	226,021
Payroll Taxes	14,448	17,116
Health Insurance	22,195	23,504
Long Term Disability	5,070	3,842
401k Contributions	0	4,545
Payroll Processing	3,346	4,250
Accounting	24,109	26,969
Website Maintenance	23,412	24,117
Depreciation Expense - Website	6,742	0
Awards & Gifts	414	494
Audit	0	10,700
Legal	4,637	6,509
Other Consulting	270,258	285,833
Outside Services	2,665	12,430
Supplies	221	915
Computer Supplies	0	2,182
Telephone	5,049	4,215
Delivery & Shipping	0	1,555
Printing Expense	1,260	1,083
Staff Travel	5,231	18,698
Subscriptions & Publications	2,450	250
Conference Expenses	(1,260)	0
Audio/Visual	360	12,140
Food & Beverage	3,970	58,542
Room Rentals	0	15,355
Decorations	0	1,546
Printing (Edit/Design/Video)	0	840
Occupancy	30,712	29,832
Business Insurance	1,077	3,558
Bank & Finance Fees	616	642
Taxes	45	0
Miscellaneous Expense	0	1,116
Total Expenses	600,323	798,799
Total Change in Net Assets Before Investments	(81,174)	(232,088)
Investments, Net	(48,312)	416,255
Total Change in Net Assets	(129,486)	184,167
Beginning Net Assets	2,833,105	3,089,833
Ending Net Assets	\$ 2,703,619	\$ 3,273,999

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JumpStart Coalition for Personal Financial Literacy
Statement of Activities - Functional
For the Six Months Ending June 30, 2020

	Awards Dinner	Clearinghouse	Fundraising	Hill Day	J\$FFE	National Educator Conference (NEC)	Meeting/Partner Support	PartnerGroundswell/Check Your School Restricted	Public Awareness	State Coalitions	General and Admin	Total
Revenue												
Dues Income	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 352,500	\$ 352,500
Contributions	0	0	0	0	0	0	0	0	0	0	2,171	2,171
Interest Income	0	0	0	0	0	0	0	0	0	0	3	3
Revenue with Donor Restriction	0	0	0	12,000	50,000	91,000	0	11,475	0	0	0	164,475
Total Revenue	0	0	0	12,000	50,000	91,000	0	11,475	0	0	354,674	519,149
Expenses												
Salaries	10,347	5,362	0	5,879	12,424	3,144	32,496	37,963	15,545	11,974	38,162	173,296
Payroll Taxes	861	459	0	490	263	1,296	1,035	2,136	2,707	998	4,204	14,448
Health Insurance	1,110	554	0	555	370	1,664	1,295	4,069	3,515	1,294	7,768	22,195
Long Term Disability	303	157	0	172	93	456	363	1,110	950	350	1,116	5,070
Payroll Processing	0	0	0	0	0	0	0	0	0	0	3,346	3,346
Accounting	0	0	0	0	0	0	0	0	0	0	24,109	24,109
Website Maintenance	0	5,400	0	0	0	5,281	0	0	2,935	0	9,796	23,412
Depreciation Expense - Website	0	0	0	0	0	0	0	0	0	0	6,741	6,742
Awards & Gifts	0	0	0	0	0	414	0	0	0	0	0	414
Legal	0	0	0	0	0	760	0	0	0	0	3,878	4,637
Other Consulting	0	10,000	0	0	33,500	40,000	5,000	105,000	12,700	57,500	6,558	270,258
Outside Services	2,665	0	0	0	0	0	0	0	0	0	0	2,665
Supplies	33	0	0	0	0	0	0	0	0	0	187	221
Telephone	0	2,000	0	0	0	0	0	0	0	251	2,798	5,049
Printing Expense	0	0	0	0	0	1,260	0	0	0	0	0	1,260
Staff Travel	378	0	357	0	0	1,371	0	0	0	0	3,126	5,231
Subscriptions & Publications	0	0	0	0	0	0	0	0	0	0	2,450	2,450
Conference Expenses	0	0	0	0	0	(1,260)	0	0	0	0	0	(1,260)
Audio/Visual	0	0	0	0	0	0	0	0	0	0	360	360
Food & Beverage	2,750	0	0	0	0	0	0	0	0	0	1,220	3,970
Occupancy	0	0	0	0	0	0	0	0	0	0	30,712	30,712
Business Insurance	0	0	0	0	0	0	0	0	0	0	1,077	1,077
Bank & Finance Fees	0	0	0	0	0	0	0	0	0	0	616	616
Taxes	0	0	0	0	0	0	0	0	0	0	45	45
Indirect Cost Allocaiton	0	0	0	721	2,837	5,525	0	15,274	3,894	7,355	(35,606)	0
Total Expenses	18,447	23,932	357	7,817	49,487	59,911	40,189	165,552	42,246	79,722	112,663	600,323
Investments, Net	0	0	0	0	0	0	0	0	0	0	(48,312)	(48,312)
Total Change in Net Assets	\$ (18,447)	\$ (23,932)	\$ (357)	\$ 4,183	\$ 513	\$ 31,089	\$ (40,189)	\$ (154,077)	\$ (42,246)	\$ (79,722)	\$ 193,699	\$ (129,486)

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Jump\$tart Coalition for Personal Financial Literacy
Summary of Net Assets
For the Six Months Ending June 30, 2020

	Beginning Net Assets 12/31/2020	YTD Revenue	YTD Expense	Balance 06/30/2020
Net Assets with Donor Restrictions				
Survey Version 2	\$ 280,051	\$ 0	\$ 0	\$ 280,051
National Standards	10,000	0	0	10,000
National Educator Conference (NEC)	0	91,000	(59,911)	31,089
Leg Briefing Forum	2,000	0	0	2,000
Bank of America Project	50,000	0	0	50,000
J\$TTA Research-Fidelity	28,787	0	0	28,787
J\$FFE Online	1,949	50,000	(30,987)	20,962
J\$FFE Evaluation Research(F,N,W)	75,671	0	(13,500)	62,171
J\$FFE Research Related Training (W)	12,337	0	0	12,337
J\$FFE Online - New Modules (NEFE)	20,000	0	0	20,000
Project Groundswell/Check Your School R	0	11,475	(11,475)	0
Hill Day	0	12,000	(7,817)	4,183
Total Net Assets with Donor Restrictions	\$ 480,795	\$ 164,475	\$ (123,690)	\$ 521,580
Net Assets Designated by Board				
Clearinghouse	\$ 28,594	\$ 0	\$ 0	\$ 28,594
Common Core Standards Project	18,050	0	0	18,050
J\$ Financial Literacy Survey	100,000	0	0	100,000
Total Net Assets Designated by Board	\$ 146,644	\$ 0	\$ 0	\$ 146,644

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